## Der ISPO Award-Enhanced, improved & more international!

One of the most established awards in sport, the "ISPO Award", has been redesigned and is now available all year round at ISPO.com. With this strategic positioning, the award will now be communicated via the high-reach, megatrend-oriented sports medium.





## The most important improvement. The ISPO Award now combines editorial product review articles and a seal of quality in one.

#### How do you build enthusiasm for a product?

Most consumers are inspired by reviews and credible quality awards. With the revised ISPO Award, we are combining these two sources for new impulses.

	51% Test Reports
<b>17%</b> Quality Awards	
<b>15%</b> Friends and Family	
7% Brand-Ambassadors/Testimonials	
4% Certificates	
3% Sponsoring	
2% Loyalty/Club Programmes	
1% Advertising	

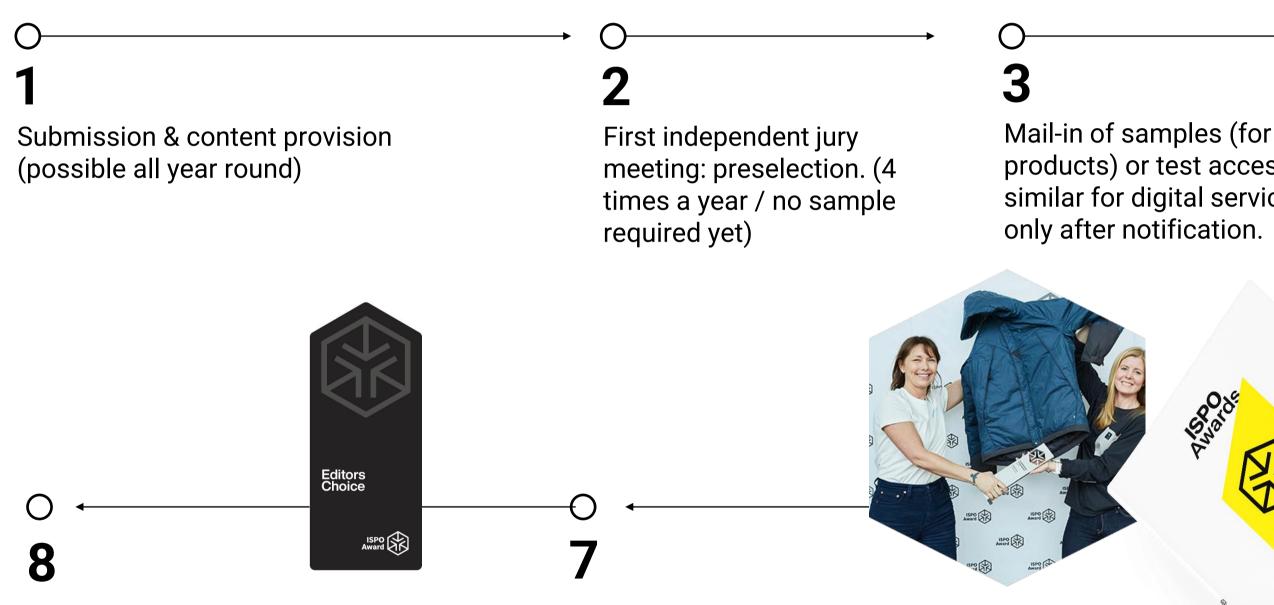
Source: Consumer Insights Report from the ISPO Collaborators Club Q3



## **68%**

#### **Source of Inspiration**

## All year round, easier and with trade fair presence.



In addition, winners and nominees are curated in various editorial topic specials in socalled "Editor's Choice" on ISPO.com.

All award-winning products and services will be exhibited at the next upcoming trade fair (ISPO MUNICH or OutDoor by ISPO). Additionaly, you appear as an awarded brand in the new ISPO Award magazine, which, among other things, every trade fair visitor receives.

products) or test access or similar for digital services,

Second independent jury meeting (4 times a year)

#### 5

Decision on award.

In case of an award,

6

the award presentation attracts attention by combining it with a test report. You choose the time of publication.

## The new judging procedure makes the **ISPO Award more credible.**

Our independent editors meet quarterly with selected consumer experts from the ISPO Collaborators Club. Arguably the most desirable rating "Approved by Consumer" is thus ensured through the participation of our opinion leaders. This argument helps with sell-in.

The award procedure is standardized and enables an objective assessment.



**Andreas Spies** Author



Dr. Regina Henkel Author



Dr. Martina Wengenmeir Author and Coordinator



## One award, but more attention thanks to many editorial specials.

"Just" one award! Clearer, objectively more comprehensible award process and automatic participation in the editorial curation "Editors Choice", which is awarded in 6 subject areas (without additional costs) in the run-up to the trade fairs.

#### In addition, there is only one sales package with no hidden costs

Registration is possible all year round and the jury meeting takes place 4 times a year. By freely selectable embargo periods, you can plan the public announcement yourself but still use the ISPO Award for sell-in activities.

6 subject areas



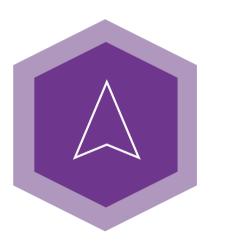
Women specific Specially developed for women



**Sustainibility** Sustainable production and long-lasting quality



Health Health promoting products and services



**Easy Entry** This is how you get started in sport





**Digital & Connectivity Digital solutions** 

for sport



Design

Innovative and groundbreaking design

## The consumerist "Public Choice" award

Just in time for ISPO Munich, the brand new Consumer Experts Foyers the Collaborator Zones - will be presented with the Public Choice award among the award winners via live voting. Any award winner can take part if they want.

# Approved by Consumer



Probably the most desirable rating "Approved by Consumer" lifts the product, that is most outstanding for the assembled end consumers, to the top of the list of awards.

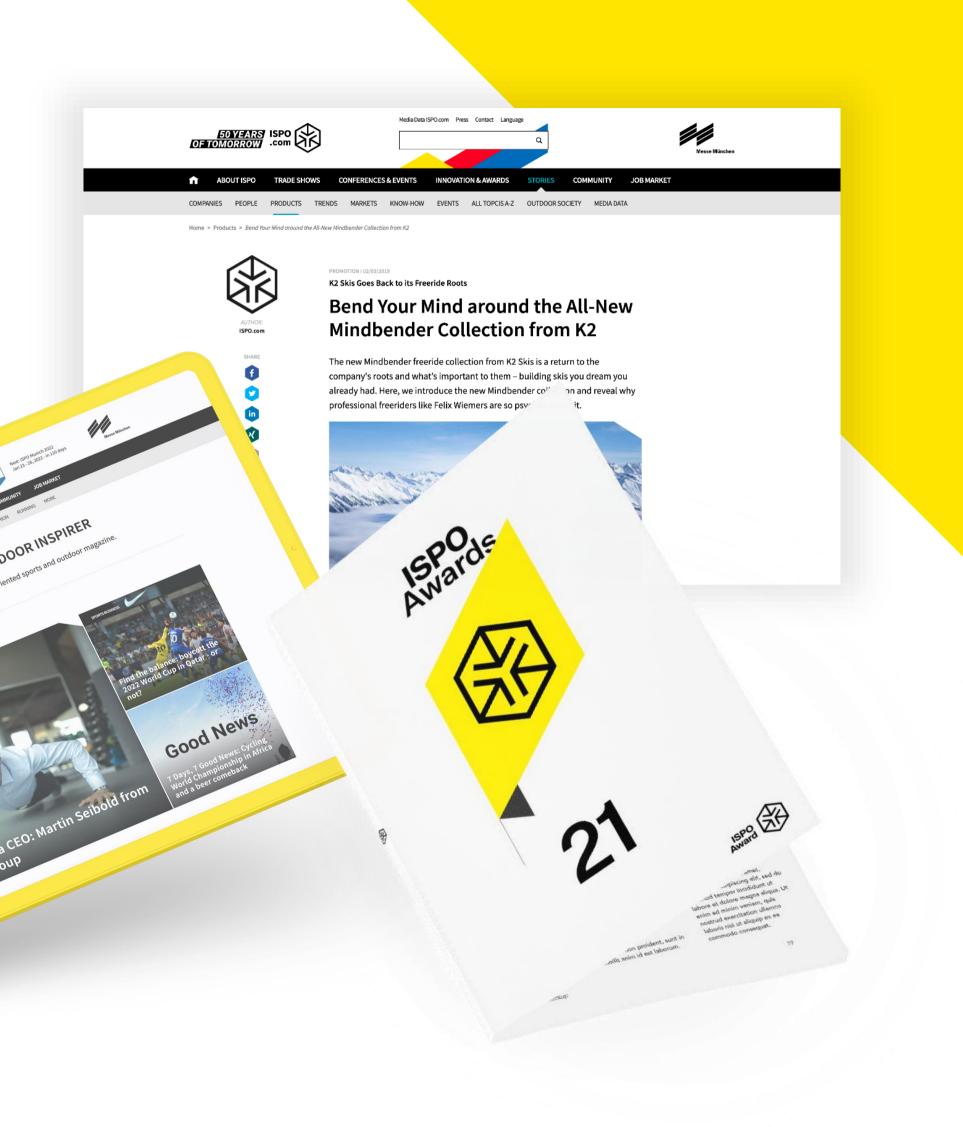
## The ISPO Award has a wider reach

Each award product receives its own product review article on Ispo.com, which, in addition to the organic reach of ISPO.com (over 300,000 uniques per month), is increased in reach through target-group-oriented content distribution. All ISPO Award winners are present on a landing page on ISPO.com for a whole year. They also benefit from our active press work and the high level of media interest, as well as the special attention we receive from dealers and consumers.

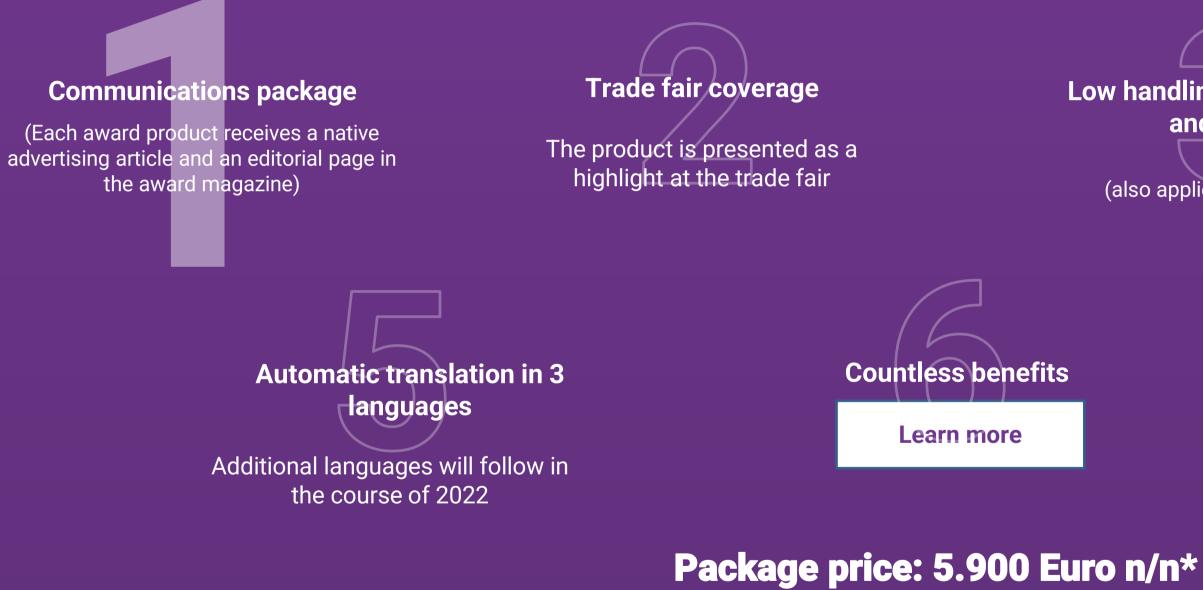
- Over 300.000 Unique Users monthly
- Additional reach to the target group through integrated content distribution
- Publication in the new ISPO Award magazine (Buyer's Guide), which includes among other things, every trade fair visitor at ISPO Munich and OutDoor by ISPO receives.

#### **Top 5 countries by traffic**





#### One offer All inclusive



\* Those who do not win only pay a handling fee of 100 euros and still get the offer to book a heavily discounted native article on ISPO.com.

> "Every award winner is requireds to book this communication package in the event of an award win"

#### Low handling fee for storage and returns

(also applies if not awarded)



Automatic participation in Editor's Choice in desired categories

#### Contact

If you have any further questions, please do not hesitate to contact us



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