Sport. More important than ever

Welcome to ISPO Munich Online

Exhibitor preparation playbook

Welcome to ISPO Munich Online

This playbook will provide you with all required information to prepare your participation in ISPO Munich Online. On the following pages you can therefore find a description of the features we are using to facilitate your pre-work and to support you in achieving your show targets.

Let's start with a short introduction to the ISPO Munich Online platform as it consists of two separate areas:

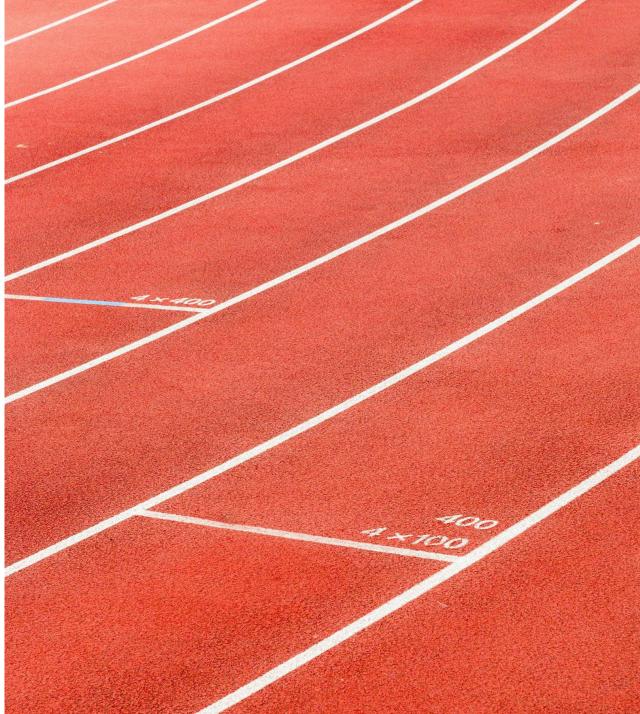


 Exhibition area with your brandroom



 Panels, workshops & keynotes

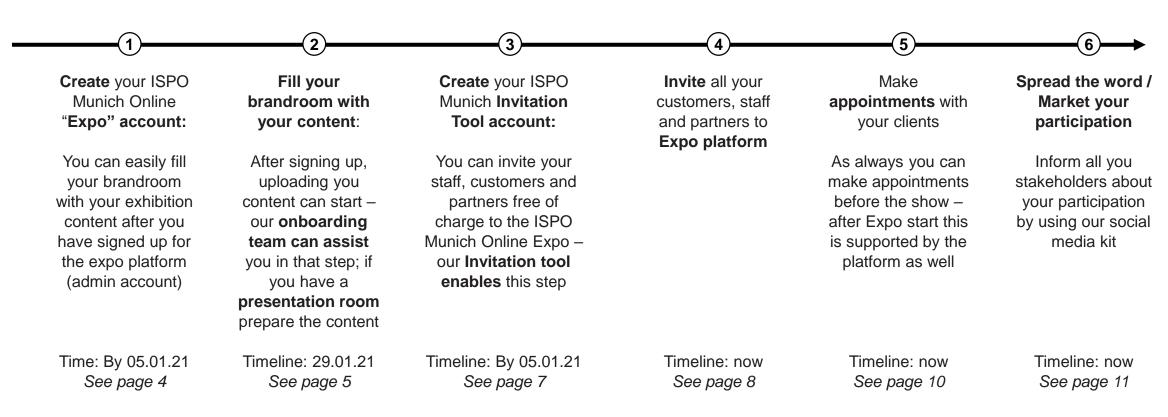




A Welcome to ISPO Munich Online Expo – This is how you prepare your exhibition

We are very happy to welcome you as an exhibitor to ISPO Munich Online. Here is a **little guide for you and your team to prepare** your participation.

After you have chosen your ISPO Munich Online package, these 6 preparation steps for your Expo participation will follow:



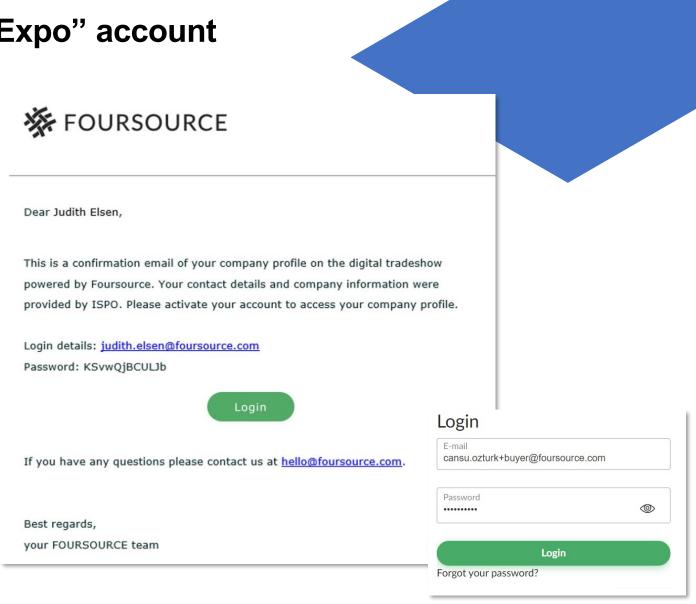
① Create your ISPO Munich Online "Expo" account

Background & benefits of the feature:

- The Expo account is your gateway to your brandroom
- Therefore, you need to create your account before you can start to fill in any content

Access to the feature

 You get an email to create your account within the ISPO Munich Online Expo

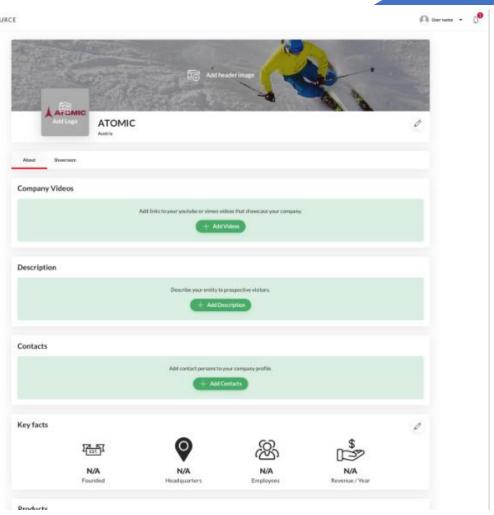


2 Fill your brandroom with your content

Background & benefits of the feature:

- With your account you can than start to fill your brandroom with content like text, video and pictures
- The platform provides a structured selfservice application that helps you to get along
- Feel free to contact your account manager or send an email to success@foursource.com

- Via your Expo account (see before)
- Learn more about: Brandroom Manuals

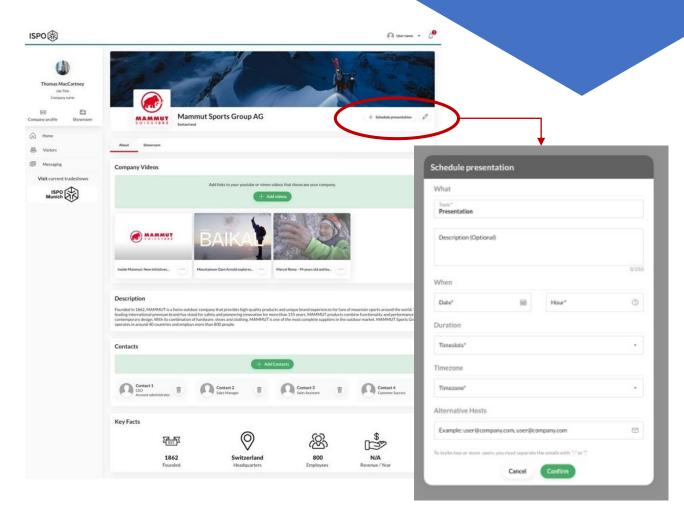


Fill your brandroom with your content – Deep Dive Presentation Room

Background & benefits of the feature:

 If your Expo package includes a permanent presentation room, you need to schedule a meeting to set it up

- Via your Expo account (see before)
- Learn more about: Brandroom Manuals



3 Create your ISPO Munich Invitation Tool account

Background & benefits of the feature:

- The ISPO Munich Online Invitation
 Tool is a feature that you can use
 to invite all your stakeholders –
 from staff to customers to whom
 ever you want to welcome in your
 brandroom
- Every invitee gets a voucher that allows free of charge access to the Expo

Access to the feature

- You get an email to create your account within the tool
- With this account you can start inviting
- More information: <u>Complete User Guide</u> for Invitation Tool



Invitation Tool

CREATE MY ACCOUNT

As part of our participation in **ISPO Munich Online 2021**, I am pleased to invite you to ISPO's **Invitation Tool** program today.

This online tool will optimize our participation in ISPO Munich Online 2021.

It will allow us to invite our distribution partners abroad (importers, subsidiaries, agents etc.) as well as our (prospective) customers free of charge.

So please follow the link below to complete your profile and invite your key contacts.

On your behalf a free 5-day Expo ticket will be sent out to every invited person automatically afterwards. If interested, recipients may upgrade to the All Access tickets on their own costs.

LET'S GO!

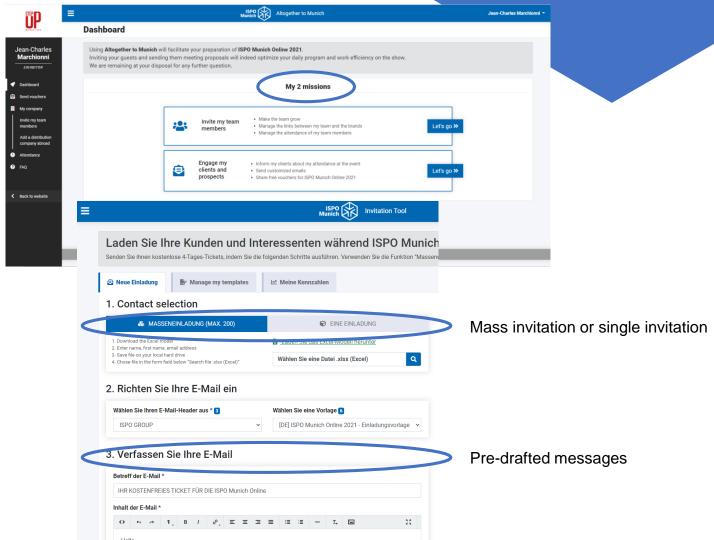
We remain at your disposal for any questions.

Invite all your customers, staff and partners to ISPO Munich Online Expo

Background & benefits of the feature:

- After you have created your account, you can start inviting all your stakeholders – either team or clients
- Invitation is possible by using a single email-address or by prepared contact lists (excel)
- The invitation tool provides drafts for your invitation message in different languages

- You get an email to create your account within the tool
- With this account you can start inviting
- More information: <u>Complete User Guide</u> for Invitation Tool



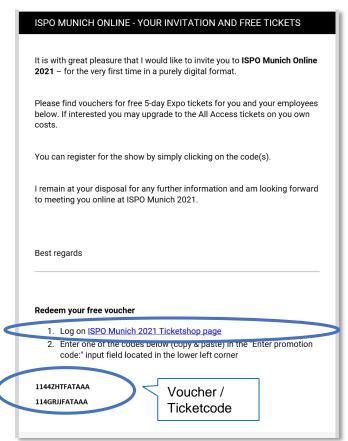
Invite all your customers, staff and partners to ISPO Munich Online Expo

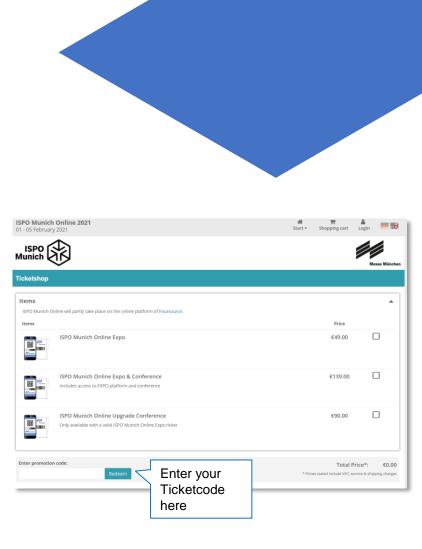
Background & benefits of the feature:

- Your invitation than gets send to your team or client including the required voucher for accessing the Expo platform
- The email also provided the link to our ticket shop to redeem the voucher

Access to the feature

 More information: <u>Complete User Guide</u> for Invitation Tool



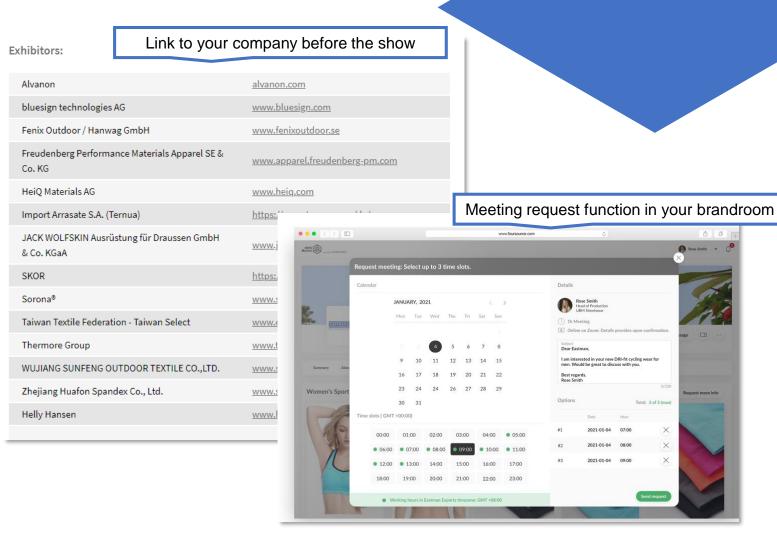


Make appointments with your clients

Background & benefits of the feature:

- Before the show starts, your clients can get in contact with you via our exhibitor's overview on ISPO.com
- During the show, the meeting request function in your brandrooms allows to easily schedule meetings with you

- Before the show:
 https://www.ispo.com/en/munich/trade-visitors/ispo-munich-online-exhibtor-brand-directory
- During the show: via your brandroom



Spread the word / Market your participation

Background & benefits of the feature:

- To make your participation as successful as possible, you should also talk about it
- One asset we provide, is a simple social media kit to promote your participation online

We're exhibiting @ ISPO Munich Online February 1-5, 2021

- You can access the social media kit here: <u>Social Media Kit</u>
- More posts to use for your marketing https://www.linkedin.com/feed/update/urn:li:activity:67496517

 65647462400/
- https://www.linkedin.com/feed/update/urn:li:activity:67467113 45162461184/



■ Welcome to ISPO Munich Online – This is how you prepare your conference part

A detailed speaker briefing will be provided to you personally and guide you through the process

We are very happy to welcome you as an exhibitor to ISPO Munich Online. Here is a **little guide for you and your team to prepare** your participation.

After you have chosen your ISPO Munich Online package, these **5 preparation steps** for your **conference participation** will follow:

1)	2	3	4	5	6
Decide on content & date for your workshop / panel / keynote	Invite your clients to your conference workshops:	Invite your staff to your conference workshops:	Provide your content to ISPO Team	Register on the Conference platform	Spread the word / Market your conference slot
If you have a package with conference related content, we need to know the title and time of your presentation; our team will contact you on this	If you are part of the conference program or your package includes conference tickets, share these ticket vouchers with your costumers	If you are part of the conference program or your package includes conference tickets, share these ticket vouchers with your team	If you want to share any material (e.g. video or ppt) with your audience, please share this content with your personal contact of the ISPO team beforehand	If you are part of the conference program or got a voucher you can register your account one day before the start.	Inform all you stakeholders about your participation by using our social media kit (see next page)
Timeline: 15.01.21	Timeline: at least one week before	Timeline: at least one week before	Timeline: 24.01.21	Open by 31.01.21	Timeline: Now

6 Spread the word / Market your conference participation

Background & benefits of the feature:

- If you are a workshop host, panelist or key not speaker you should tell your network about it
- Our prepared social media kit is helping you with that

- You can access the social media kit here: <u>Social</u> Media Kit
- More posts to use for your marketing: https://www.linkedin.com/feed/update/urn:li:activity:6754844066933993473/



