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Press release

ISPO Munich 2019

Hall B5 to bring skiing together under one roof

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The range of skiing activities has never been so expansive: Winter sports enthusiasts can choose from all sorts of innovative and traditional activities, including carving, freeskiing, ski touring and Alpine skiing. Each of these activities will be brought together in one special skiing hall at ISPO Munich (February 3 – 6, 2019). Exhibitors representing the leading ski brands will have the best conditions to display their solutions. Professional visitors will profit from the central hub for the entire skiing portfolio. Through the integration of the ski hall (Hall B5) in the Snowsports segment (Halls B2-B6), all information for the winter sports season will be ideally presented for sports business professionals.

Enthusiasm for winter sports remains unbroken. Around 15 million people in Germany go skiing and snowboarding. Nearly 75 percent of skiers own all or some of the equipment they use on the slopes. More than 540,000 winter sports enthusiasts are members of the German Ski Association. Trendsetters continuously come up with new ideas that excite friends of winter sport and create a successive intake.

Skiing and ISPO Munich: together at the forefront from the very start

ISPO Munich remains true to a tradition that stretches back nearly 50 years. In 2019, skiing remains one of the main elements of the world's largest trade fair for the sport business. The hall concept that was expanded in 2018 has been extended further with the addition of a new highlight in the redesigned Hall B5. The trade fair hall with the wide central aisle was developed together with the industry. "We are excited to be a part of creating the new B5 Ski hub. We were engaged with our ski industry colleagues and the ISPO Munich team to pursue a new and dynamic gathering place for the ski retail community. This new concept should create a place with shared topic spaces like the exciting new GripWalk initiative, the major ski brand presentations and a single hall concentrating on the ski hardware market. We expect a higher focus from the visitors and an area to build the ski community: suppliers, retailers, service suppliers and press. All



working together with a common purpose: growing the ski market", says Jonathan Wiant, President Marker Dalbello Völkl Brands. The hall creates an inviting and inspiring atmosphere for professional visitors. Focus areas set up in the middle provide exhibitors with special display opportunities where they can showcase their trends and innovations. Lounges, conference areas and meeting rooms serve as the ideal place to get away from the bustle of the trade fair and chat with customers or network. This area will pay off not just for manufacturers, sporting goods retailers and trade association officials. Representatives of winter sports regions will also find the entire range of information about the new season and beyond here.

Hall B5: bringing the entire skiing industry together in one place

Hall B5 will bring the industry's key players together under one roof – the exhibitors who will display their highlights for such trend themes as mass customization (customizable products) will include Blizzard, Fischer, Head, Leki, K2, Nordica, Tecnica and Völkl. The winners of the coveted ISPO Award will show off their innovations as well. In short, ISPO Munich is the optimal platform for all innovations in the skiing industry. One other highlight: In the focus area called "Heroes of Snowsport," visitors will take a journey through the history of skiing.

By integrating the "ski hall" into the <u>Snowsports segment</u>, ISPO Munich will link all winter sports elements in five halls (B2-B6) and showcase the entire winter sports portfolio. From skis and snowboards to clothing and accessory trends and winter sports safety, ISPO Munich will highlight the latest trends and innovations for sport business professionals.

About ISPO

ISPO is the world's leading sports network for business professionals and consumer experts. The platform was launched in 1970 and brings together an integrated range of industry-related analog and digital services under the ISPO family brand name. This includes the world's largest multisegment trade fairs ISPO Munich, ISPO Beijing and ISPO Shanghai as well as OutDoor by ISPO, the online news portal ISPO.com, and the business solutions ISPO Digitize, ISPO Brandnew, ISPO Open Innovation, ISPO Award, ISPO Academy, ISPO Textrends, ISPO Job Market and ISPO Shop. With its far-reaching mix of innovation promotion, industry networking, know-how and editorial insights, ISPO works 365 days a year to support companies and sports enthusiasts, and to foster passion for sport worldwide.

Messe München

Messe München is one of the leading exhibiti on organizers worldwide with more than 50 of its own trade shows for capital goods, consumer goods and new technologies. Every year, a total of over 50,000 exhibitors and around three million visitors take part in more than 200 events at the exhibition center in Munich, at the ICM – Internationales Congress Center München and the MOC Veranstaltungscenter München as well as abroad. Together with its subsidiary companies, Messe München organizes trade shows in China, India, Brazil, Russia, Turkey, South Africa, Nigeria, Vietnam and Iran. With a network of associated companies in Europe, Asia, Africa and South America as well as around 70 representations abroad for over 100 countries, Messe München has a global presence.